

Distribution Solutions for Vitamins and Supplements

What's Inside?

Weber Experience in Healthcare Product Distribution

Solutions for Distribution of Vitamins and Supplements

Manage Inventory to Ensure Product Quality, Traceability

Reduce Transportation Costs

Meet All Government Requirements

Preserve Your Capital

Working with Weber

Weber: Experience in Healthcare Product Distribution

Distribution of healthcare products, such as vitamins and supplements, presents critical challenges, from maintaining product integrity throughout the supply chain to compliance with the requirements of the FDA and other regulatory agencies.

Weber has a strategic focus on serving healthcare products, with and without temperature-range requirements. Our dense distribution network in the West includes food-grade warehouses, including 7 that are temperature-controlled. In addition, we operate a fleet of trucks for temperature-controlled delivery.

- **For a health product retailer**, Weber handles daily replenishment of all west region stores. [Read Vitamin Shoppe case study.](#)
- **For a maker of dietary supplements**, Weber runs a busy, 24/7 shuttle service between production and warehouse facilities using a dedicated fleet of Weber tractors and temperature-controlled trailers.



Select Healthcare Customers

Abbott	Pharmavite	Vitamin Shoppe
Capsugel	Abraxis	Ecolab
Biocaps	Rembrandt	

Manage Inventory to Ensure Product Quality, Traceability

Your inventory is managed to a 99.9+ percent accuracy level, aided by a full-featured WMS system. Items scanned at receipt are immediately visible via our web portal. Weber processes and systems are designed to handle the most sophisticated inventory management requirements, managing stock rotation protocols by consignee, product line or SKU. We can trace any item to a specific manufacturer and lot to ensure traceability in case of a recall.

Advantages of Weber's Inventory Management Capabilities

- Ensure product integrity
- Meet all regulatory requirements for inventory management and product traceability.
- Stay in control of your inventory with 24/7 web access to real-time inventory reports through the [Weber Portal](#).



VIDEO

Check out this [short video](#) on Weber's process for managing eCommerce fulfillment.

Manage Omni-Channel Fulfillment

Weber serves many customers who sell through both retail and online sales channels. In most cases, we manage B2B and B2C fulfillment from the same facility to control inventory and operations costs.

For a growing retailer of vitamins and supplements, Weber handles all store replenishment and direct-to-consumer orders for the Western U.S., enabling rapid store replenishment and same-day shipping of all eCommerce orders.

Services include:

- **Order receiving.** We can take data in any format and receive it into our warehouse management system.
- **Pick and Pack.** Weber's in-house industrial engineers design efficient pick processes to minimize time and labor.
- **eCommerce fulfillment orders.** Weber can manage outbound shipments using your parcel account or our own.
- **Tracking.** Check order status, delivery status and inventory online 24/7 via our easy-to-use web portal.



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“Weber has the capability to handle our retail and direct-to-consumer business channels under one-roof. They provide The Vitamin Shoppe with the reporting and visibility necessary to run our business efficiently.”

Rich Tannenbaum
*Senior Vice President of Supply Chain
The Vitamin Shoppe*

Meet Government Requirements for Safety, Sanitation and Product Tracking

All of Weber's food-grade facilities have achieved superior ratings for safety and sanitation from outside monitoring agencies. Weber systems and processes exceed FDA and TTB requirements.

In preparation for potential recalls, Weber conducts mock recalls periodically that challenge a facility's ability to track and trace any item by lot number to specific consignees. Weber documents the results of these mock recalls so they are available for inspection.

Advantages of Weber's Strict Compliance Procedures

- Reduce your risk by working with a partner that has SOPs and systems developed for regulated products.
- Avoid fines related to non-compliance.



[Request sales consultation](#)

Preserve Your Capital

Why invest your capital in costly logistics infrastructure and systems? Instead, focus on your core business and leverage the investments Weber has already made in warehouses, trucks and systems that were built to support food distribution.

Advantages of Weber's Infrastructure for Distribution of Vitamins and Supplements

- Save time by gaining immediate access to climate-controlled space and freight capacity.
- Integrate systems quickly with retail customers. Our systems are already integrated with specialty vitamin retailers and major grocery and mass retail chains.
- Optimize freight to reduce transportation costs. Our tier 1 transportation management system creates the most efficient moves using consolidation, route optimization and other strategies.
- Reduced reliance on your IT department. Our in-house team of systems experts can serve as your virtual IT staff for logistics-related issues.



The Weber Way

In logistics, as in most things, it's impossible to be great *everywhere* at *everything*. At Weber, our strength is our focus – flexible, scalable distribution solutions in California and the Western U.S. Founded in 1924, today Weber remains a family-owned company that's big enough to provide sophisticated solutions, yet small enough to provide the personalized service and custom solutions our customers demand.

On Logistics Solutions: Many 3PLs want to plug you into an existing solution they claim is “proven.” We believe the right solution for you is *not the same* as your competitor's approach. So we start with a clean slate. We don't design a solution FOR you, we design it WITH you, working in lockstep to jointly solve your specific problem.

On Logistics Operations: We expect to get it right every time. When we don't, we want to know why. Superior operations require a company-wide belief that every pick, every shipment, every delivery is an opportunity to do great work.

On Customer Satisfaction: If you need to *tell us* you're unhappy, our system has broken down. Weber's business is built around staying close to you, identifying concerns early and addressing them immediately.



“Value comes in all shapes and sizes. It can mean dollars and cents, reduced time, innovative thinking... It's our job to listen and understand what value means to you, and then build a solution to deliver that value, from the most basic to the most advanced.”

Harry Drajpuch, President & CEO
Weber Logistics

Let's Talk

We'd love an opportunity to discuss your logistics needs directly. This could be just a short phone chat, or a more detailed discussion. This consultation involves our logistics experts sitting down with you, at no charge and with no obligation, to learn about your logistics challenges and then provide you with ideas on ways to drive down costs and improve service based on our experience in healthcare product distribution .

Arrange a Discussion

